



# A Y & COMPANY

505, Fifth Floor, ARG Corporate Park

Gopal Bari, Ajmer Road, Jaipur (Raj.)

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Email: info@aycompany.co.in

To,

**The Board of Directors,  
Green Hitech Ventures Limited  
B27/92 K1 Jawahar Nagar Colony,  
Bhelupura Varanasi-221010, Uttar Pradesh, India.**

Dear Sir(s),

**Sub: Proposed Initial Public Offer (IPO) of Green Hitech Ventures Limited on SME Platform of BSE Limited.**

The KPIs disclosed below have been used historically by the Company to understand and analyze the business performance, which in result, help us in analyzing the growth of various verticals in comparison to our peers. The KPIs disclosed below have been approved by a resolution of the Audit Committee dated March 28, 2024 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to the Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of this Draft Prospectus.

**Key Performance Indicators of our Company.**

(Rs in lakhs)

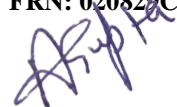
Key Financial Performance	January 31, 2024	May 13, 2023	March 31, 2023	March 31, 2022	March 31, 2021
Revenue from Operations <sup>(1)</sup>	335.67	139.12	2504.35	6611.58	4006.97
EBITDA <sup>(2)</sup>	78.50	14.30	155.80	256.95	65.61
EBITDA Margin <sup>(3)</sup>	23.39	10.28	6.22	3.89	1.64
PAT	35.64	5.05	57.23	135.14	24.39
PAT Margin <sup>(4)</sup>	10.62	3.63	2.29	2.04	0.61

**Explanation for KPI metrics**

Key Financial Performance	Explanations
Financial KPIs	
Revenue from Operations	Revenue from Operations is used by our management to track the revenue profile of the business and in turn helps to assess the overall financial performance of our Company and volume of our business
EBITDA	EBITDA provides information regarding the Earnings before Interest, Tax & Depreciation & Amortization
EBITDA Margin	EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our business
PAT	Profit after tax provides information regarding the overall profitability of the business
PAT Margin	PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.

Sincerely,

**For M/s A Y & Company  
Chartered Accountants  
FRN: 020829C**

  
Arpit Gupta

Partner

M. No. 421544

UDIN: 24421544BKFPIY1805



Place: Varansi

Date: March 28, 2024